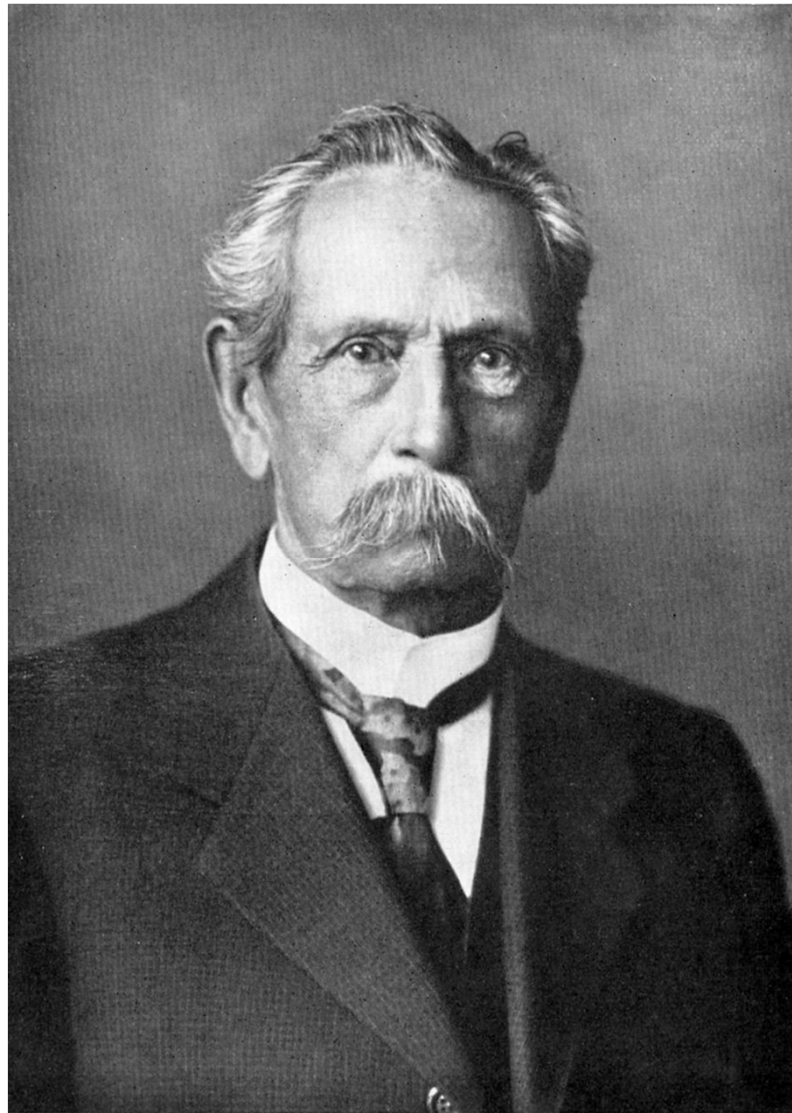


Include

Smart City Technology Company

*INTELLECTUAL PROPERTY FOR THE EUROPEAN UNION IN
A WORLD OF CHALLENGES 2020.*

Who is this man?



Karl Friedrich Benz

He received a patent for the motorcar
in 1886.

2015. World's first
smar



We are Include

- April 2014 : Ivan Mrvos founded Include ltd.
- July 2015 : **World's first smart bench** installed in Solin (Croatia)
- December 2015 : (Croatia)
- September 2016 : Launched Steora, world's best smart street bench
- July 2017 : bench
- August 2017 : 100th Steora bench sold
- January 2018 : Include grew to 35 employees
- April 2018 : 125 cities & municipalities worldwide with Steora
- June 2018 : Steora
- August 2018 : 500th Steora bench sold
- December 2018 : 600th Steora bench sold
- April 2019 : 700th Steora bench sold - 35 global markets
- August 2019 : 800th Steora bench sold - 36 global markets
- December 2019 : 900th Steora bench sold - 40 global markets
- January 2020 : 1050th Steora bench sold - 42 global markets
- 1150th Steora bench sold – 47 global markets
- 1250th Steora bench sold – 50 global markets
- 130th Steora bench sold – 51 global market



Poslovní.hr
leading Croatian business journal



Readers of BUG
largest Croatian tech magazine



Readers of BUG
largest Croatian tech magazine



The Nikola Tesla
association Zagreb



Central European
Startup Awards



Central European
Startup Awards



Central European
Startup Awards

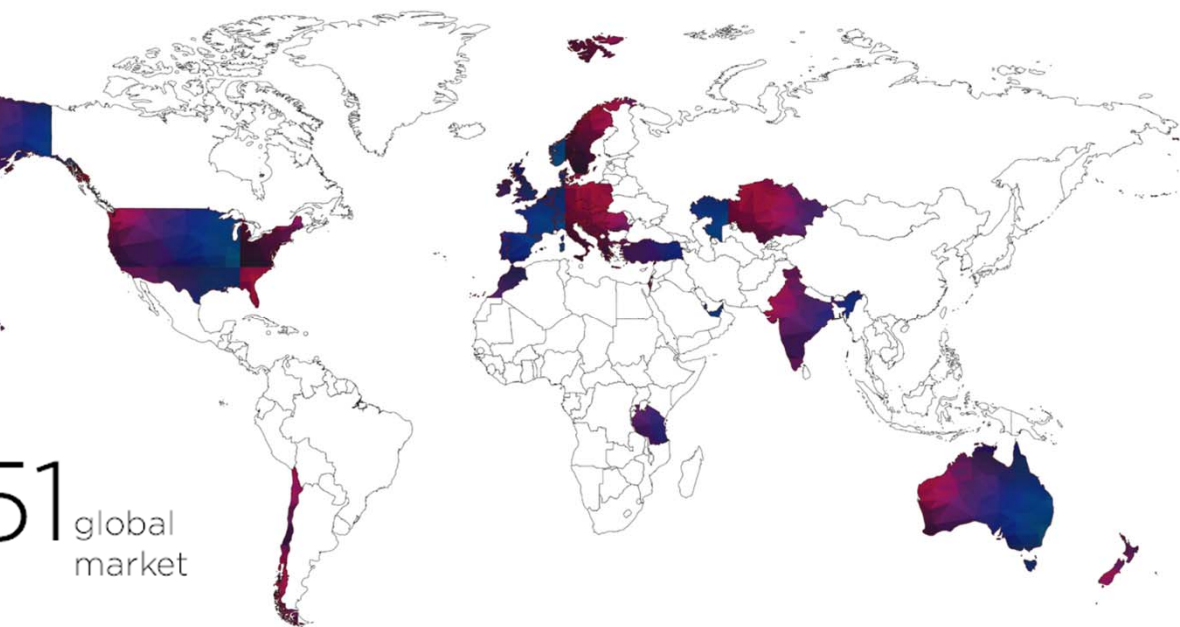


The EU Top 50 organisation
in the European Parliament

World's first smart bench -
patent



"Known state of



60 people

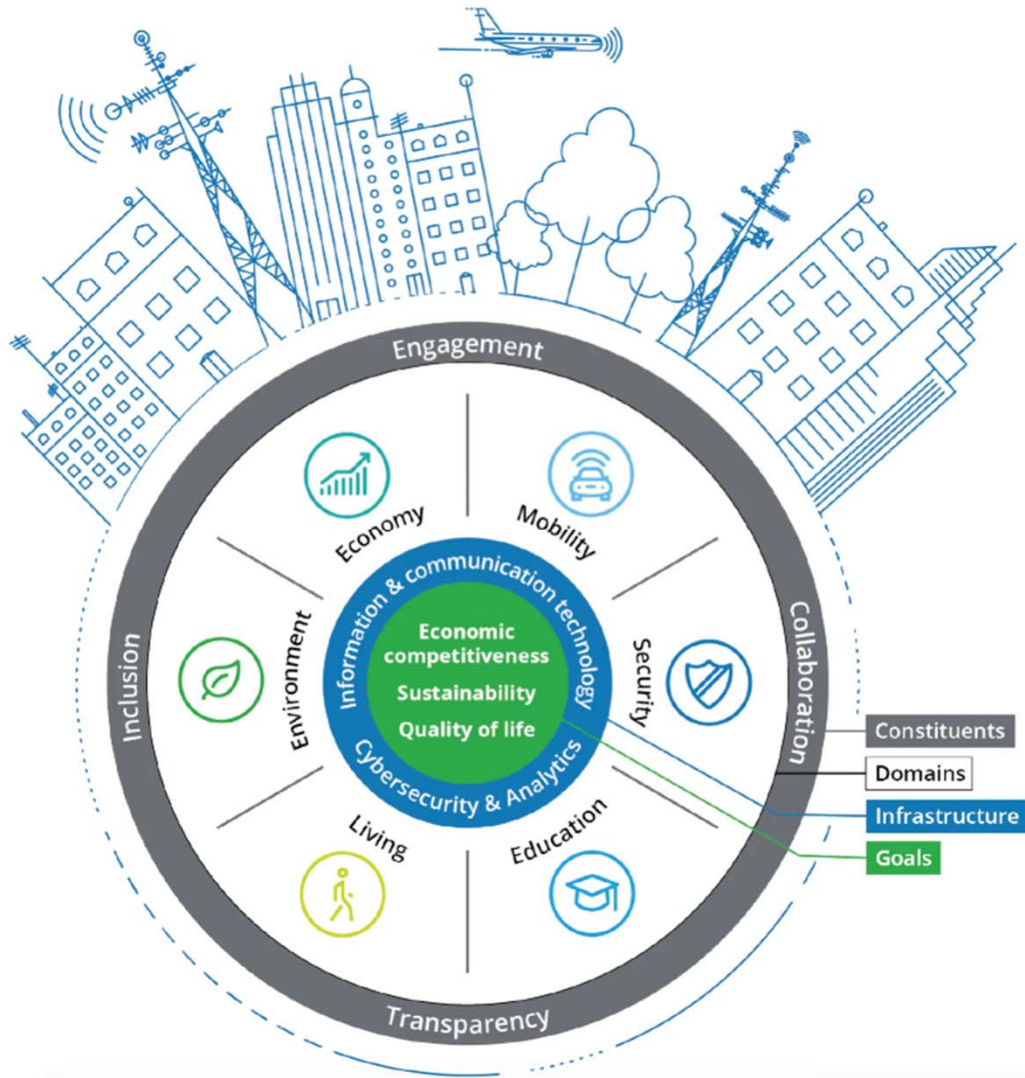
7 offices

in 6 countries

- City of Zagreb Croatia
- City of Bratislava Slovakia
- City of Astana Kazakhstan
- City of Stockholm Sweden
- City of Dubai UAE
- City of Prague Czech Republic
- City of Perth Australia
- City of Budapest Hungary
- City of Dubrovnik Croatia
- City of Doha Qatar
- Sarajevo Film Festival
- Split - Kaštela Zračna luka
- NOKIA
- Deutsche Telekom
- HUB385
- DUBROVNIK AIRPORT
- synergy
- KIA MOTORS



Smart City of today



Key figures:

- By 2050, more than **70% of the global population** is anticipated to live in cities
- The global IoT in smart cities market was valued at around USD 79.3 billion in 2018 and is expected to reach approximately **USD 330.1 billion by 2025**
- In 2017, nearly **33.1% of smart cities projects were pioneered by Europe**, by initiating more than 84 projects
- The European IoT sector is expected to account for nearly **USD 2,103 billion** in the future

Steor





include



Monr



Protection



CERTIFICATE OF REGISTRATION

The International Bureau of the World Intellectual Property Organization (WIPO) certifies that the indications appearing in the present certificate conform to the recording made in the International Register of Marks maintained under the Madrid Agreement and Protocol.

Reproduction of the mark where the mark is represented in standard characters **STEORA**

Registration number **1 342 823**

Registration date **November 14, 2016**

Date next payment due **November 14, 2026**

Name and address of holder **INCLUDE j.d.o.o.
Kneza Tripimira 30, HR-21210 Solin (Croatia)**

Name and address of the representative **DIATUS Društvo inovatora Split, Poljička cesta 31, HR-21000 Split (Croatia)**

Indication relating to the nature or kind of mark **The words contained in the mark have no meaning.**

- List of goods and services **NCL(10-2016)**
- 9 Charging appliances for rechargeable equipment; batteries; batteries, electric; wireless chargers; smoke detectors; screens; electronic advertising displays; noisemeters; hygrometers; computer screens; computer operating programs; battery chargers; chargers for electric batteries; computer software for mobile phones; motion sensors; temperature sensors; gas sensors; humidity sensors; pollutant sensors; software and applications for mobile devices; solar cells; solar wafers; light-emitting diodes [LED]; USB chargers; video screens; wide area network (WAN) routers; projection screens.
 - 20 Benches [furniture]; furniture.
 - 35 Rental of advertising space; advertising.
 - 42 Designing and developing webpages on the Internet; research and development of computer software; providing weather information; computer programming and software design; development and creation of computer programmes for data processing; computer software design.

Basic registration **Croatia, 17.11.2016, Z20160661**

Data relating to priority under the Paris Convention **Croatia, 18.05.2016, Z20160661A**

Designations under the Madrid Protocol **European Union**

Date of notification **04.05.2017**



Registered / Registrato 22/05/2019

No 018011777

EUROPEAN UNION INTELLECTUAL PROPERTY OFFICE CERTIFICATE OF REGISTRATION

This Certificate of Registration is hereby issued for the European Union trade mark identified below. The corresponding entries have been recorded in the Register of European Union trade marks.

UFFICIO DELL'UNIONE EUROPEA PER LA PROPRIETÀ INTELLETTUALE CERTIFICATO DI REGISTRAZIONE

Si rilascia il presente certificato di registrazione per il marchio dell'Unione europea identificato in appresso. I dati ad esso relativi sono stati iscritti nel Registro dei Marchi dell'Unione europea.

Monna

The Executive Director / Il Direttore
esecutivo

Christian Archambeau

www.euipo.europa.eu

Market Challenges - Smart

Trade mark UK

Smart Bench

(210)/(260) **Application number** UK00003209510
(270) **Application language** en
(220) **Application date** 2017-01-30
Application reference STR121.UUK1
Trade mark office United Kingdom - UKIPO
(190) **Registration office** GB
(111) **Registration number** UK00003209510
(151) **Registration date** 2017-06-16
(141) **Expiry date** 2027-01-30
Series of 2
(550) **Trade mark type** Word
(551) **Kind of mark** Individual
(511) **Nice classification** 9,11,35,36,38,42
Current trade mark status Registered
Status date 2017-01-30
Opposition period start date 2017-04-07
Opposition period end date 2017-06-07
(521) **Acquired distinctiveness** false

Applicant identifier 492764
Name Strawberry Energy London Ltd
Applicant incorporation country code GB
Address country GB
Address 421 Chynoweth House
Trevisome Park
Truro
TR4 8UN

THANK YOU.



Željko Riha

CMO

zeljko.riha@include.eu

INCLUDE Ltd. | www.include.eu | info@include.eu | +385 21 413 213

The information in this presentation is based upon our forecasts and reflects prevailing conditions and our views as of this date, all of which are subject to change. In preparing this presentation, we have relied upon and assumed, without independent verification, the accuracy and completeness of all information available from public sources. This document contains forward-looking statements which involve risks and uncertainties.

These statements are made on the basis of our current knowledge and assumptions. Various factors could cause actual future results, performance or events to differ materially from those described in these statements. We assume no obligation to update any forward-looking statements.